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Ted is the Principal and President of Parking Property Advisors and is a seasoned commercial real estate professional with a diverse background including a 30-year career working in North Carolina. Ted has been an appraiser, a regulator, a buyer and a lender and has personal experience on “all sides” of a commercial real estate transaction. Parking Property Advisors is a specialized Commercial Real Estate Services and consulting company based in Naples, Florida.

Ted was previously the Director of Acquisitions for a \$275 million-dollar fund administered by Forge Capital Partners and was responsible for sourcing and financing real estate activities targeting retail investments within the funds five state southeast geographic region, including North Carolina.

Ted has also been a Commercial Real Estate Loan Officer in the Southeast Regional Office of New York Life Investment Management and specialized in financing large, complex real estate transactions. He also served as the Southeast Regional Appraiser for New York Life Investment Management, overseeing a \$1.6 billion dollar loan portfolio. Ted has also been a fee and review appraiser with a Regional Appraisal firm and with the Office of Thrift Supervision, during the Savings & Loan crisis.

Ted has published six real estate books for The Appraisal Institute and is frequently called upon to teach seminars based on his books titled “Analyzing Operating Expenses”, “Analyzing Commercial Lease Clauses”, “Analyzing Distressed Real Estate”, “Forecasting Revenue”, and “Appraising Distressed Commercial Real Estate”, and “Parking and its Impact on Real Properties”. He is recognized for numerous articles written for *The Appraisal Journal*, *Taxation for Accountants*, *Parking* and *Parking Today*.

Ted is a graduate of Auburn University with a bachelor’s degree in Finance and holds a MAI designation from the Appraisal Institute and a CCIM designation from the Commercial Investment Real Estate Institute. Ted is also an active member of the Parking Consultant Council and the National Parking Association.